

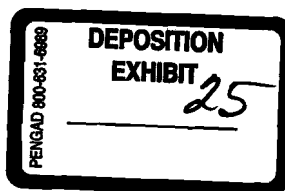
SAPB1 effect on Productivity

Year	Pounds	Employees	Temps	Total Workers	Annualized lbs/employee	Warehouse \$	S&GA \$	Temps Cost	Total \$ cost	Annualized \$COST/EMPL
2,002	17,837,624	137	4.3	141.3	126,224	1,899,631.35	3,274,382.30	129,503.76	5,303,517.41	37,529
2,003	18,639,846	138	4.4	142.4	130,920	1,939,660.56	3,185,497.56	131,273.79	5,256,431.91	36,919
2,004	21,532,388	156	4.0	160.0	134,539	2,359,674.77	3,918,511.21	121,354.37	6,399,540.35	39,986
2,005	22,262,304	162	6.8	168.8	131,917	2,646,474.17	4,311,127.30	202,813.47	7,160,414.94	42,429
2,006	23,312,148	177	9.2	186.2	125,202	2,988,872.28	5,022,754.14	275,890.24	8,287,516.66	44,510
2007 ytd FEB.	3,548,982	178	5.5	183.5	116,021	483,349.06	931,737.76	27,672.97	1,442,759.79	47,166
2,007	21,103,982	176	10.8	186.8	113,000	2,905,155.50	5,225,727.21	322,851.19	8,453,733.90	45,265
2007 MAR to DEC YTD	17,555,000	176	11.8	187.8	112,168	2,421,806.44	4,293,989.45	295,178.22	7,010,974.11	44,797
2,008	20,334,692	177	7.3	184.3	110,311	2,835,081.79	5,661,423.93	220,197.94	8,716,703.66	47,286
2009 ytd MARCH	3,746,173	169	3.9	172.9	86,660	650,375.20	1,227,071.34	29,352.82	1,906,799.36	44,110
FACTS avg.	20,813,034	163.70	FACTS		127,138	2,455,735	4,217,117	171,146	6,843,996.67	41,807
SAP avg. 25 MO.	19,985,215	184.36	157.19		108,406	2,835,486	5,367,593	261,470	8,464,549.02	45,914

Extra SAP employees during SAP use	27.16	27.16	SAP Lost Productivity Cost					\$2,598,173	45,914
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The above cost is to get back to FACTS productivity.

est. Training & Implementation Cost of SAPB1 (FACTS):	Cost (\$)
2002 TO 2006 avg Lbs/Empl.	129,692
Proj. 2007 Feb YTD empl.	179.8
Actual 2007 Feb YTD empl.	186.2
est. SAPB1 T&E effect	6.4 50,674



8/6/2010

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SAPB1 effect on Productivity			
Year	Outside Service	MISC. Temps Cost in Outside Service	% of Total O/S
2,002	166,730.75		
2,003	169,009.59		
2,004	156,238.75		
2,005	261,113.98	209,157.55	80.1
2,006	355,197.32	251,342.38	70.8
2007 ytd FEB.	35,627.81		
2,007	415,657.60	301,988.67	72.7
2007 MAR to DEC YTD	380,029.79		
2,008	283,495.77	247,131.70	87.2
2009 ytd MARCH	37,790.55		
		avg.	77.7

8/6/2010

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HODL032384